



Belgian Travel Confederation MEMBERSHIP FEE 2023 - LIST OF SERVICES

ASSOCIATED MEMBER - Standard - 600€ excl VAT			
Lobbying	Lobbying	Collective advocacy for the industry	✓
Network	Community	Access to wide network of travel professionals	✓
		Address list general details of travel professionals through its full members*	✓
	Partnership	Personal contact details	✗ gdpr
News	Information	Access to terms&conditions/advantages with preferred partners - Q3.2023	✓
		Access to the full members weekly newsletter	✓
		Receipt of BTC newsletters & press release - Q2. 2023	✓
Knowledge	Magazine	Access to information archive from the full members*	✓
		Receipt of quaterly Hoogvlieger magazine (only NL)	✓
Training	Documentation platform	Access to full members* websites with member access	✓
	Sustainability	Access to the management and reporting Travelife tool	✓
Training	Belgian Travel Academy	Limited access to publish trainings on the BTA plateforme	✓
	Sustainability	Unlimited acces to Travelife/sustainability trainings	✓

ASSOCIATED MEMBER - Partner - 3.500€ excl VAT			
Knowledge	Data Intelligence	Quaterly market report	✓
	Data Intelligence	Access to customized ad hoc analysis (limited)	with charge
	Member Survey	Access to customized member-survey (limited)	with charge
Training	Belgian Travel Academy	Unlimited acces to publish trainings on the BTA plateforme	✓
	Sustainability	Unlimited acces to Travelife/sustainability trainings	✓
	Starters labo	Preferred supplier for the "Starters Labo" - Q3.2023	✓
Events	Sponsorship	Priority access as main sponsor for industry events	✓
		Discount on sponsoring fee fro BTC activities	✓
		Members Discount on BTC events attendance	✓
Legal	Commercial	Best practice sharing Q3.2023	✓
Certification	CERTA	access to CERTA application process at a preferred price	✓

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* Full members are UPAV and VVR