



Belgian Travel Confederation MEMBERSHIP FEE 2023 - LIST OF SERVICES

ASSOCIATED MEMBER - **Standard** - 600€ excl VAT

| | | | |
|------------------|------------------------|--|--------|
| Lobbying | Lobbying | Collective advocacy for the industry | V |
| Network | | Access to wide network of travel professionals | V |
| | Community | Address list general details of travel professionals through its full members* | V |
| | | Personal contact details | X gdpr |
| | Partnership | Access to terms&conditions/advantages with preferred partners - Q3.2023 | V |
| News | | Access to the full members weekly newsletter | V |
| | Information | Receipt of BTC newsletters & press release - Q2. 2023 | V |
| | | Access to information archive from the full members* | V |
| | Magazine | Receipt of quaterly Hoogvlieger magazine (only NL) | V |
| Knowledge | Documentation platform | Access to full members* websites with member access | V |
| | Sustainability | Access to the management and reporting Travelife tool | V |
| Training | Belgian Travel Academy | Limited access to publish trainings on the BTA platform | V |
| | Sustainability | Unlimited acces to Travelife/sustainability trainings | V |

ASSOCIATED MEMBER - **Partner** - 3.500€ excl VAT

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|----------------------|------------------------|--|-------------|
| Knowledge | Data Intelligence | Quaterly market report | V |
| | Data Intelligence | Access to customized ad hoc analysis (limited) | with charge |
| | Member Survey | Access to customized member-survey (limited) | with charge |
| Training | Belgian Travel Academy | Unlimited acces to publish trainings on the BTA plateforme | V |
| | Sustainability | Unlimited acces to Travelife/sustainability trainings | V |
| | Starters labo | Preferred supplier for the "Starters Labo" - Q3.2023 | V |
| Events | Sponsorship | Priority access as main sponsor for industry events | V |
| | | Discount on sponsoring fee fro BTC activities | V |
| | Events | Members Discount on BTC events attendance | V |
| Legal | Commercial | Best practice sharing Q3.2023 | V |
| Certification | CERTA | access to CERTA application process at a preferred price | V |

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* Full members are UPAV and VVR